

XYZ COUNCIL
STATEMENTS OF FINANCIAL POSITION - BALANCE SHEET
March 31, 2014 and 2013

	<u>2013</u>	<u>2014</u>		<u>2013</u>	<u>2014</u>
	<u>@ 6/30/13</u>	<u>@03/31/14</u>		<u>@ 6/30/13</u>	<u>@03/31/14</u>
Current Assets			Current Liabilities		
Cash and Cash Equivalents	\$15,000	\$12,500	Accounts Payable	\$2,500	\$5,000
Accounts Receivable, Net	2,500	5,000	Deferred Revenues	-	-
Publication Inventory	-	-	Accrued Expenses	500	1,000
Prepaid Expenses & Other	1,000	-	Total Current Liabilities	\$3,000	\$6,000
Total Current Assets	\$18,500	\$17,500			
 Other Assets			 Net Assets		
Investments	\$10,000	\$10,500	Unrestricted Net Assets	\$27,000	\$22,400
Property & Equipment, Net	2,500	2,400	Temporarily Restricted Net Assets	1,000	2,000
			Permanently Restricted Net Assets	-	-
Total Other Assets	\$12,500	\$12,900	Total Net Assets	\$28,000	\$24,400
 Total Assets	\$31,000	\$30,400	 Total Liabilities and Net Assets	\$31,000	\$30,400

STATEMENT OF ACTIVITIES - OPERATING FUND

	<u>2013</u>	<u>2014</u>
	<u>@ 03/31/13</u>	<u>@03/31/14</u>
Revenue and Other Support		
Journals	\$1,000	\$850
Membership	500	325
Publications	750	800
Annual Conference	35,000	20,000
Other Meetings/Conferences	-	-
Contributions and Grants	-	500
Other Revenue	-	-
Total Revenue	\$37,250	\$22,475
 Expenses		
Product Cost Salary & Benefits	\$2,000	850
Product Cost - Cost of Goods/Services	20,000	10,000
Marketing Selling Salary & Benefits	-	-
Marketing & Selling Expense	5,000	2,500
Other Operating Salary & Benefits	-	-
Other Operating Expenses	6,500	4,000
Total Expenses	\$33,500	17,351
 Surplus/(Deficit)	\$3,750	\$5,125

4 WEEKS UNTIL CONFERENCE

REGISTRATION STATS

<u>2013</u>	<u>2014</u>	<u>% Change</u>
125	100	-2%

GOALS vs. ACTUALS

	<u>Goal</u>	<u>Actuals</u>
Registration Count	200	100
Registration Revenue	\$25,000	\$12,500
Exhibits Revenue	\$10,000	\$7,500